VAZ DE ALMEIDA

ABOUT US LEADERS MARKETS WHAT WE DO COMMUNITY CONTACT

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VAZDEALMEIDA.COM

About Us

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Focussing on what really matters

A non-conventional approach in support of leadership.

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We are an independent law firm, dedicated to providing legal support for the international operations and investments of foreign companies in Brazil and the internationalization of Brazilian companies, from preparation to support in the destination countries.

Our Purpose is to identify and catalyze the best business opportunities, clearing the barriers that compromise our Clients' time and energy, so that they can focus on the work that really matters: exceeding the expectations of their shareholders.

Innovation from the inside out

Legal expertise with elegance, since 2001.

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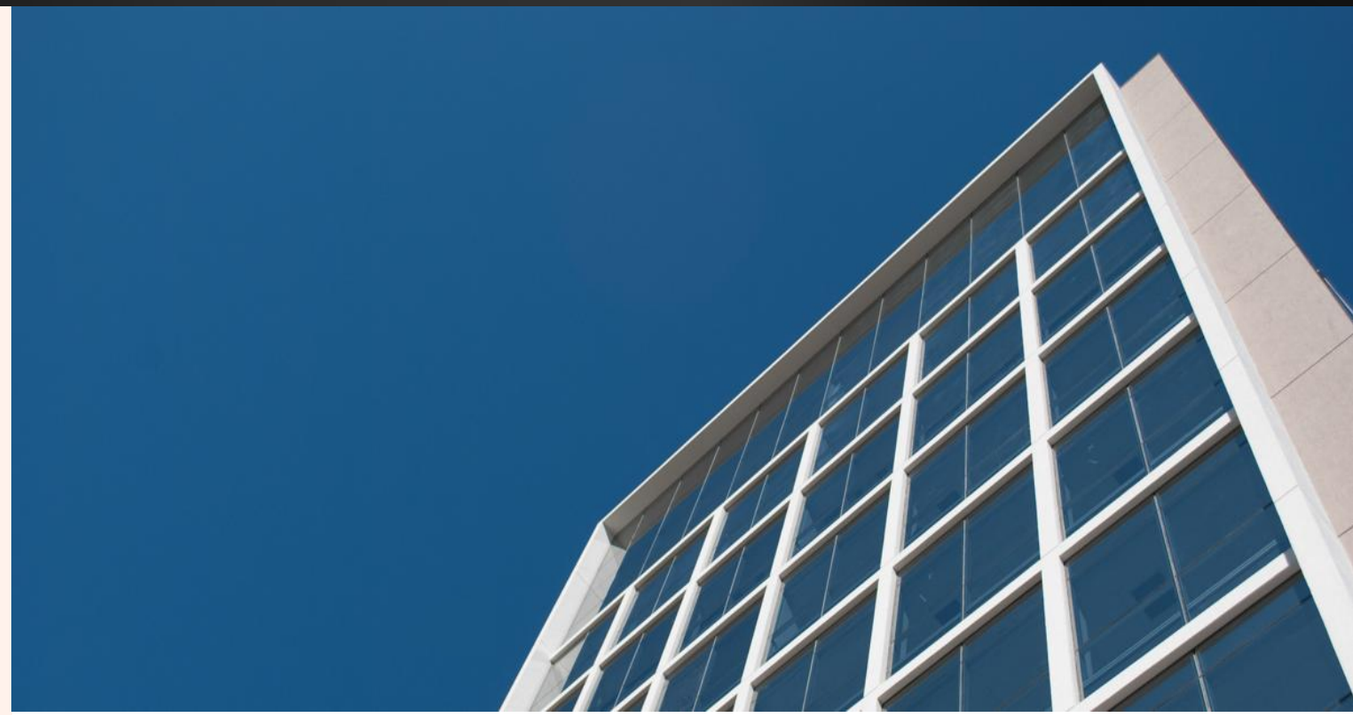
The new markets are no longer the result of long-term transformations. They appear instantly, anywhere, in unpredictable and unimaginable ways. That's why we edited our DNA to make Innovation a cornerstone of our culture.

We believe that Innovation is possible, without undermining the integrity of our values and principles — without renouncing the legacy that brought us here. Therefore, we open our doors and Windows, letting all currents get to us. Nevertheless, we stand firmly on our feet.



Ethics and Compliance

Either one has integrity, or one has nothing.

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Our company prides itself of the care it gives to every ethical aspect of human relations and of everyday work, ensuring that our team never crosses the line of no return. That is why we hold the highest standard of internal demand, guaranteeing that every deal is made only for the advantages of its terms.

VAZ DE ALMEIDA

Most Admired Law Firms in Brazil
2012, 2013, 2015, 2017, 2018, 2021, 2023, 2024 , 2025 and 2026

Caio Vaz de Almeida
Acritas Independently Rated Lawyers
Análise Advocacia, 2016 and 2017
Análise Advocacia Regional, 2025
Mérito Jurídico de Campinas, 2024

Regional Leading Law Firm
2021, 2022, 2023, 2024 and 2025

Amanda Duarte
Análise Advocacia, 2021, 2023, 2024, 2025 and 2026
Análise Advocacia Regional, 2025
Análise Mulher, 2022, 2023, 2024 and 2025
Stand-out Lawyer, 2023 and 2024

Julhi Bonespírito
Análise Advocacia, 2025
Análise Advocacia Regional, 2025
Análise Mulher, 2024 and 2025
Mérito Jurídico de Campinas, 2021

Mauricio Nucci
Análise Advocacia, 2023
Análise Advocacia Regional, 2025

Caio Vaz de Almeida
Founder and Managing Partner

v-Card

Mauricio Ortega Vieira
Director of Business Development and Client Relations

v-Card

Amanda Pesciutti Duarte
Corporate Law & ESG

v-Card

Alessandra Valenza
Administrative & Financial Management

v-Card

Mauricio Santos Nucci
Tax

v-Card

Julhi Almiron Bonespírito
Litigation & ADR

v-Card

Markets and Fields of Practice

Economic Sectors

Agrobusiness and Agrotechs
Automotive and Autoparts

Bank, Financial and Monetary
Basic Industry
Biotechnology and Biosafety
Business Restructuring and Salvage

Compliance Risk Assessment
Corporate Crimes
Cryptoactives

Emerging Companies
Engineering and Construction
Entertainment and Leisure

Facilities
FinTechs

Goods and Services Industry
Governmental Relations

High Performance Sports

Infrastructure
Insurance and Reinsurance
International Trade and Customs Law

Investment Funds and Asset Management

Legal Controllership
Legal Representation for Shareholders

Life Sciences and Healthcare
Logistics and Transportation of Cargo and People

Luxury Market

Media, Marketing and Advertising
Mining

Oil and Gas

Private Clients, Family and Successions

Programs for Corporate Integrity and Ethics

Public and Administrative Law

Real Estate Transactions
Renewable Energy
Retail and E-commerce

Startups
Structural Operations
Sustainability

Tech- and Manufacturing Hubs
Technologies
Telecommunications
Third Sector and Social Businesses
Tourism, Events and Hotel Trade

Urbanization and Allotment

What We do

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Corporate Law & ESG

Innovation, Digital Law, Cybersecurity and Intellectual property

—

Tax Law

—

Strategic Operations

and Automotive Sector Relations Area

—

Litigation and ADR

—

Labour Relations, Global Mobility and People Management

Corporate Law & ESG

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Negotiating and drafting of complex contracts

Societal Constitution and Restructuring
Sale and purchase of companies
Defense against hostile takeovers

Acquisitions, swaps or combinations of participations

Minutes, statutes, articles of incorporation, MoUs, Shareholder Agreements, Control Divestments, Transfer of Minority Interests

Share Offers (IPO, Follow-on and OPA)

Mergers and Acquisitions (M&A)
Project Finance, Trade Finance, Acquisition Finance

Foreign investments in Brazil
Legal Support for foreigners

International trade operations
Global supply chains

Manufacturing, distribution and retail

Sales representations and Franchising

Global supply chains

Succession
Wealth Management
Legal representation for foreign enterprises

Innovation, Digital Law & Cybersecurity

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Compliance with the Protection of Personal Data

Big Data and Artificial Intelligence
Internet of Things

Cloud Computing
Software Engineering and Mobile APPs
IT-Systems

Block Chain and Cryptoactives
Techs and Emerging Companies
Gaming

e-Commerce and Marketplaces
Digital media entertainment

Social Media

Hiring of digital influencers
Streaming platforms

Intellectual Property

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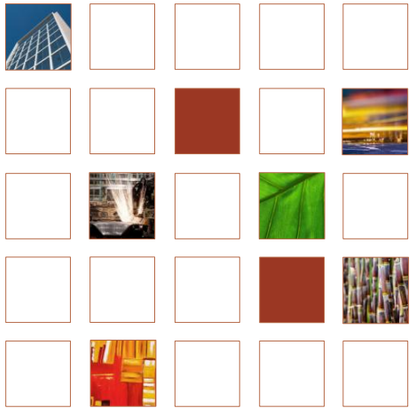
Protection, registration and management of IP-assets

Consortia, joint ventures and M&A involving strategic IP-assets

Brands and e Brand Protection
Legality of Marketing Strategies
Trade Secrets
Industrial Designs
Food engineering
Geographical Indications
Designatns of Origin

Cultivars, pharmaceuticals and Biotechnology

Chemicals and agricultural inputs
Materials and nanomaterials



Administrative and Judicial

Tax Law

Strategic Consultancy and Tax Planning

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Drafting of administrative objections arising from infraction notices and appeals due to non-approved tax compensations

Defense and appeal in cases of tax foreclosures and precautionary tax measures

Reduction of tax incidence and reimbursement of overpaid taxes via legal measures

Drafting of Writs of Mandamus against abusive acts by fiscal authorities

Legal support during inspections and audits

Limitation of tax liability for partners and managers

Leading Cases

Management of Tax Clearance Certificates

Recuperation of accumulated tax credits (ICMS)

Recuperation ICMS ST credits — including due to price gaps

Recuperation of federal tax credits

Tax benefits and special tax regimes

Tax impact mitigation on logistics networks

Consultancy on direct and indirect taxes, as well as social security and customs tariffs

Consultancy on Cross Border operations, multilateral treaties and interactions with foreign law firms

Tax models for infrastructure projects

Legal advice during inspections and audits

Workshops, trainings and lectures

Analysis and preparation of legal opinions on installment plans

Drafting of plans to eradicate or mitigate tax liabilities

Due Diligence in M&A operations

Domestic and international tax planning

Structuring of foreign investments in Brazil

Support for societary planning

Support for corporate constitutions abroad, subsidiaries or otherwise

Tax advice on remittances and receipts from abroad

Tax aspects of financial operations

Tax incidence optimization projects

What We do

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Corporate Law & ESG

Innovation, Digital Law, Cybersecurity and Intellectual property

—

Tax Law

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Strategic Operations

and Automotive Sector Relations Area

—

Litigation and ADR

—

Labour Relations, Global Mobility and People Management

Strategic Operations

& Automotive Sector Relations Area

—

Negotiation and preparation of technical-industrial service contracts, Facilities, Tiers and manufacturers

Shareable contract management platform (Contract Lifecycle Management)

Legal analysis of trade proposals

Price gaps / Cost Breakdown

Relations with head offices
Strategic communication

Interlocution with the Tiers
Conflict resolution

Product Liability
Automotive Recalls
Crises management
Drafting of notices
Structured strategies

Documentation, negotiation and resolution of Claims

Specialized tax consultancy

Legal aid for businesses

Our firm is acknowledged — by our clients as well as by specialized publications — as a benchmark in Legal Support to the players of the Automotive and Auto Parts Industries, a sector of great economic relevance with a long supply chain.

Relations are not always smooth, given that technical service suppliers, Tiers and assemblers are all extremely sensitive to economic circumstances, not to mention the rising competitiveness on all levels of the chain.

Our experts know this scenario well and have both the experience and the skills needed to handle demanding negotiations, to develop or analyze contracts and to manage the vast and complex contractual documentation of these relations.

Litigation and Alternative Dispute Resolution

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Conflict resolution in Brazilian and international arbitral courts

Mediation and conciliation

Examination of evidence and risk assessment in disputes

Procedural Strategies
Petitions, defenses,
edicts and oral arguments

Commercial and corporate disputes
Conflictive corporate dissolutions
Judicial recoveries

Bet-the-Company Litigation
Corporate criminal law

Civil Liability

Protection of interests and exercise of rights

Legal opinions and reports on the validity of legal affairs

Compliance with obligations
Contract related disputes
Strategic recuperation of credits

Possession, ownership and shared ownership and rights
Asset Management related disputes

Disputes over succession planning
Due Diligence
transdisciplinary projects

We are always headed towards the best solutions and alternative means for resolving conflict — in the most intelligent, agile and least costly way for our clients — favoring negotiations over legal actions

Nonetheless, when negotiations are not possible, we have an experienced team, that specializes in legal disputes, highly qualified to act under pressure with agility, like an «offensive line».

The oldest department of our firm upholds a precious tradition of technical excellence in legal writing, procedural strategy, edicts and oral arguments in court and lodgment of appeals in all instances, with the aim of assuring the discharge or transfer of obligations, the fulfillment of civil liabilities, the observance of contracts, possession and ownership, as well as consortia of goods and rights.

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Litigation and ADR

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Labour Relations, Global Mobility and People Management

Labour Relations

Global Mobility and People Management

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New technologies and labor relations

New markets and professions

Assistance in the preparation of Offer Letters

Special working arrangements

Assistance in recruiting, selection and integration

Onboarding / Offboarding protocols

Downsizing protocols
Crises management

Assistance for outsourcing models

Intellectual capital management and succession planning

Internal rules, codes of ethics, codes of conduct and People Management policies

Leadership development

Performance assessment models

Benefit packages, advantages and complementary pensions, variable pay, bonuses, commissions and participation on results

Remuneration of executives and Stock Options

Work time regimes and vacations

Internship and training programs
Special talents programs
Workplace inclusion programs

Affirmative actions on human rights
Health and workplace security programs
Quality of life programs

Home Office
Anywhere Office

Consultancy for employers
Negotiation of collective bargaining agreements

Disputes involving labor relations

Immigration and Mobility of professionals

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Business and working visa, visa for investors, family visa, visa for temporary or permanent residence, visa extensions

Citizenship and naturalization for executives

International Mobility of professionals

VAZ DE ALMEIDA

Community

Sharing needs in order to share the meaning of life.

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Doing good might simply be smiling, listening carefully, be silent, speak with sincere affection or donating a little of our time.

We believe that doing our job with passion is also a way of doing good, intervening positively in society and building a legacy. Donating oneself is a structural demand of the human condition, and when we fail to do it, we fail to fulfill ourselves.

Looking to real people

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When we recognize something beautiful, something that matches our desire for happiness, we feel compelled to communicate it to others. And when we see someone's dignity violated, their integrity compromised or their potential ignored, something in us demands that we shift some of our energy to «do something». Sometimes it's just being available.

Inclusion, diversity and civic engagement

Our way of living, embracing, leading and endeavor.

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We celebrate diversity and defy every form of prejudice, because we want everyone to be proud of what they are and want to be.

Furthermore, we believe that a truly inclusive culture shows itself in an open space for everybody, dissolves barriers and unleashes each person's natural potential.

HeForShe Commitment no. 222 1499

Women

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Vaz de Almeida Advogados is proud of its uninterrupted history of respect for women and the facts speak for themselves: in our Firm, 50% of leadership roles are played by women, including the Strategic Committee of Leaders (2023).

He For She

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Since March 2021, we have formally committed to the global #HeForShe movement, becoming its signatories (#2221499) as well as promoters.

Pro Bono Legal Support & Agenda 2030

Guidelines for the selection of partnerships.

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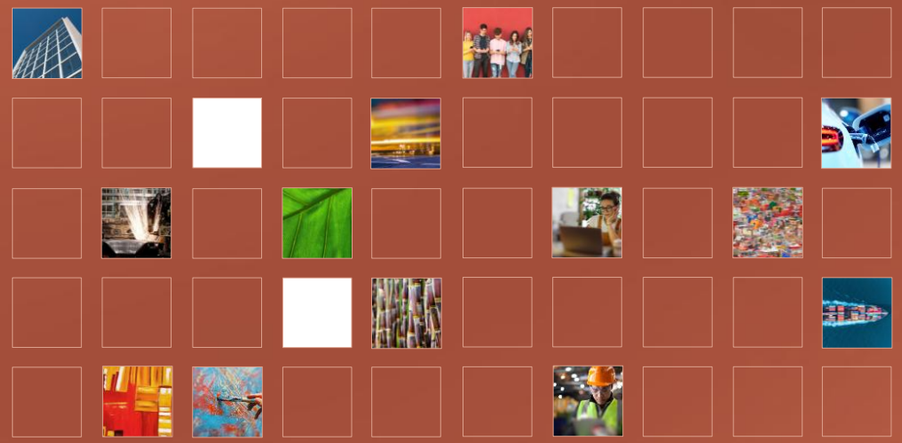
We are signatories of the 2030 Agenda, the ambitious appeal to solve humanity's main challenges, signed by the 193 Member States of the UN.

SUSTAINABLE DEVELOPMENT GOALS

VAZ DE ALMEIDA



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